Business Growth & Digital Transformation:

- Generative AI for Business Growth (Unlock the transformative power of Generative AI to accelerate marketing & digital growth.)
- Sales Excellence Programs:
- B2B, Key Account Management (4-workshop sales excellence program for professionals with 2-10 years of experience.)
- First Time Sales Managers and First Time General Management employees.
- Coaching for Sales Leaders/CXOs (Customized program for each organization.)
- · Al-Powered Digital Marketing Program
- LinkedIn Growth & Personal Branding Program

Tangible Outcomes for Your Organization:

This isn't just training; it's an investment in your future, yielding clear benefits:

- Elevated Managerial Competencies: Directly impacting productivity, employee retention, and overall operational efficiency.
- Fortified Leadership Bench: Cultivating agile future leaders capable of driving innovation and flawless strategic execution.
- Boosted Employee Engagement: Fostering a vibrant and positive work environment through empowered and effective leadership.
- Clear, Measurable ROI: Our programs are designed to deliver tangible improvements in skills and bottom-line business outcomes.

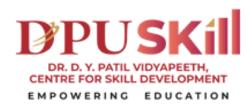
Ready to supercharge your team's potential?

DPU SKILL
Leadership Academy
can tailor solutions to
meet your specific
organizational
development goals.

Reach out to us for more details:

Swapnali: +91 8149592637 **Anuja:** +91 8956919571

Or visit us online: www.csd.dpu.edu.in/





Ignite Growth. Drive Performance. Lead the Future.

In today's dynamic business world, **upskilling** and **reskilling** your workforce isn't just a good idea – it's your competitive edge! **DR. D. Y. PATIL VIDYAPEETH,** through its DPU SKILL Leadership Academy a vertical of Dr. D. Y.

PATIL CENTRE FOR SKILL DEVELOPMENT, is thrilled to launch a powerful suite of **Management Development Programs (MDPs)**. These programs are meticulously crafted for working professionals like yours, ensuring your team isn't just keeping up, but truly leading the charge.

We understand the vital need for a strong talent pipeline, ready for leadership, and fostering a culture of continuous improvement. Our MDPs are designed to directly address the most pressing challenges faced by modern organizations, empowering your managers to achieve performance optimization and lead with unmatched strategic agility.

Why Partner with DPU SKILL Leadership Academy?

We're not just offering programs; we're building a foundation for exceptional leadership.

- Industry-Aligned & Future-Ready Content: Our curriculum is built in close collaboration with seasoned corporate trainers and leading industry experts. This means your team gains real-world applicability and skills that deliver immediate impact, keeping them relevant and effective.
- Experience-First Learning Design: Say goodbye to passive learning! Our MDPs plunge participants into experiential learning through hands-on application, in-depth case study analysis, and engaging interactive simulations. We focus on practical skill acquisition and lasting behavioral change.
- Expert Facilitators: Your team will learn from a
 distinguished panel of experts and industry
 practitioners who bring decades of invaluable
 experience in organizational development,
 change management, and leadership coaching.
 They don't just teach; they mentor.
- Holistic Skill Mastery: We believe in well-rounded leaders. Our programs develop a powerful blend of cognitive, technical, and interpersonal skills, essential for navigating complex business environments and fostering strong stakeholder engagement.

Management Development Programs – Our Offerings

Key Program Focus Areas for Your Leadership Pipeline:

Get ready for programs that deliver tangible results and transform your team's capabilities!

Leadership & People Management:

- Leading Through Change: An Embodied Approach (1 Day)
- Breaking Bias: Expanding Leadership Awareness (1-2 Hour Talk)
- The Art of Graceful Leadership (1 Day)
- Authentic Leadership: Aligning Presence & Impact (1 Day)
- Ownership & Accountability: Creating a Culture of Commitment (1 Day)
- Motivating & Inspiring Teams: The Leader's Presence (1 Day)
- Navigating Microaggressions: Building Inclusive Workspaces (1–2 Hour Talk)
- Expanding Potential: Growth Mindset & Lateral Thinking for Leaders (1.5 Days Workshop)
- The High-Performance Leader: Building Ownership & Accountability (2-Day Workshop)
- The Power of Bold Moves: Transformative Conversations for Growth (1.5-Hour)
- Breaking Free from the Inner Critic: A Somatic Shift for Confidence (1.5-Hour)
- The Leadership Body: How Somatics Transforms Leadership Presence (1 Day)
- First Time Manager (For professionals new to a managerial role or aspiring to one soon.)

